



## ASSOCIATE I, GLOBAL MARKET ACCESS CONSULTING JOB DESCRIPTION

**Location:** Paris

### ABOUT ALIRA HEALTH

At Alira Health, our mission is to enable healthcare transformation. We support our clients with an integrated suite of Product Development, Regulatory, Clinical, Global Market Access, Real-World Evidence, Strategy Consulting, and Transaction Advisory services. Our team of scientists, strategists, bankers, and doctors collaborate to fully understand every aspect of our clients' businesses and offer a continuum of support to uncover opportunities, accelerate innovation, and improve outcomes for patients around the world.

Our clients are global, and so are we. Our local presence and global collaboration allow us to deliver actionable business insights and an unmatched continuum of support across the full corporate and product lifecycle. We operate across seven offices located in Boston and San Francisco in the US and Barcelona, Basel, Milan, Munich, and Paris in Europe.

### GLOBAL MARKET ACCESS ACTIVITY

The Global Market Access team at Alira Health brings together +40 people worldwide, multidisciplinary experts, with deep knowledge of European and American health systems, all passionate about their topic: ranging from Pricing and Reimbursement, Health Economics and Outcome Research to Real-World Evidence.

The Paris Team support a wide variety of clients - manufacturers, public/private payers and healthcare providers - in defining innovations, optimizing treatment pathways and improving patient care.

### THE ASSOCIATE ROLE

The Associate is a critical member of the Alira Health case team. Associates work closely with Consultants and Managers to solve challenging client questions. Associates fully own assigned analyses and work streams, develop and deliver components of the client engagement, and contribute to the success of each project.

The Associate I will primarily be involved local French but also European Market Access Division Projects: Early market access, Dossier development for authorities (HAS, CEPS), health economics modelling, Performance Agreement modelling, patient pathways development, etc.

## ESSENTIAL JOB FUNCTIONS

- Perform quantitative and qualitative analyses to assist the development of recommendations; exercise informed business acumen in identifying the correct strategy to client issues
- Lead in the creation of reports, presentations, and other client deliverables, under supervision
- Ensure the quality of deliverables and achievement of key milestones as per client requirements and internal quality standards
- Lead the preparation and follow up of client meetings
- Engage with clients in team meetings, presentations, and workshops
  
- Contribute to internal strategy sessions to develop project methodology and innovation techniques
- Conduct independent desk and primary research to specific projects using internal and external sources
- Develop and maintain an in-depth understanding of therapeutic area strategies, disease areas, the P&R landscape, and reimbursement rules in major EU markets
- Acquire in-depth knowledge of data sources and the broader real-world data landscape
  
- Support senior staff on specific business development initiatives, as required.
- Assist in the development of project proposals for clients
- Support discrete initiatives around Alira Health's full market access strategy in Europe

## PREPARATION, KNOWLEDGE, SKILLS & ABILITIES

- University degree with an excellent academic record in pharmacy, life sciences or economic background. Postgraduate degree such as Masters, MPH, or Ph.D. in the areas of Market Access, Health Outcomes/Health Economics is preferred.
- Up to 2 years of professional experience in management consulting or global market access teams in Pharmaceutical company
- Strong analytical skills and ability to problem-solve unstructured or ambiguous challenges
- Excellent business English, both written and verbal. Additional language is a plus.
- Excellent communication and interpersonal skills
- Advanced skills in MS Office Suite (PowerPoint, Word, and Excel)
- Self-starter who thrives in collaborative, yet less structured team environment

## **SUPERVISORY RESPONSIBILITY**

- Potential supervisory role of Analysts and Interns

## **WORKING CONDITIONS/PHYSICAL DEMANDS**

- Ability to travel internationally.

*The above statements are intended to describe the general nature and level of work being performed by people assigned to do this job. The above is not intended to be an exhaustive list of all responsibilities and duties required.*